

# AT Funding

Breaking Down the Financial Barrier





#### **About Your Presenter**

AT Funding and Resource Specialist, Tools for Life

Background in IL

Advocacy Background

Passionate about AT





## **AMAC Accessibility**



AMAC creates practical solutions that work, with a focus on utility, ease of use, and high quality.

- <u>Accessibility Consulting</u> focuses on organizational accessibility needs with evaluation, technical assistance, customer support, and web accessibility solutions.
- Braille Services produces customized projects from both print materials and electronic text including partial books and chapters or graphics
- <u>Captioning Services</u> makes classrooms, meetings, labs and other audio environments fully accessible for deaf or hard-of-hearing.
- <u>Professional E-Text Producers</u> provide high-quality e-text in many formats such as PDF, DOC, DAISY, and HTML.
- <u>Certified Assistive Technology</u> team provides on-site and remote assessments, demonstrations, training and technical assistance for education, work, and daily living environments.
- For more information: www.amacusg.org



#### **Tools for Life**



Tools for Life, Georgia's Assistive Technology Act Program, is dedicated to increasing access to and acquisition of assistive technology (AT) devices and services for Georgians of all ages and disabilities so they can live, learn, work and play independently and with greater freedom in communities of their choice.





#### **AT Solutions Lab**





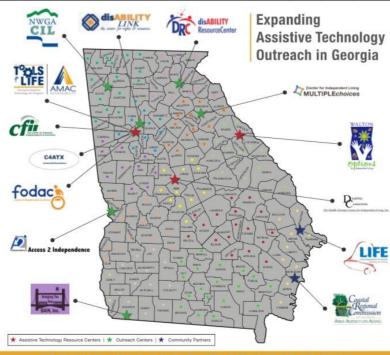






#### **Tools for Life Network**

Assistive Technology Resource Centers, Outreach Centers, Community Partners and Affiliates



#### **GEORGIA'S AGING & DISABILITY RESOURCE CENTERS**

- Atlanta Regional Commission Aging Director Checkes, Clinton Cotto, Detail: Couple, Payers, Future, G.
- Chastal Beorgia Area Agency on Aging

  Dyum Bukuk, Genser, Osetson, Efficiency, Gyrn, Libert, Ling, Mortain.
- Strike, Claimbie, Glascock, Harcock, Jefferson, McCurle, Platester, Sonice, Schallers, Waren
- Heart of Georgia Area Agency on Aging Ageing Skeldey, Cardie Chody, Thronos Elects, Jeff Care, Jeff Smit, Javiero Mortgomey, Tetrosi. Techn. Trodes, Wayne, Otherie, Olico.
- Legacy Link Georgia Mountains Area Agency on As Banks, Caleston, Furnylls, Foreign, Habenham, Hall Hart, Lang Rabar, Sharbers, Street, Liber, Wilde
- Middle Georgia Area Agency on Aging Easters, Elds, Creefrost, Hauston, James, Klarros, Posch, Pulaek Rutreen, Yulgay, Wildram
- Northeast Georgia Area Agency on Aging Serost Clarks, Elset, Greene, Jackson, Alegae, Madison, Marga Restor, Occines, Ophthorps, Walter
- Northwest Georgia Area Agency on Aging

  Batton, Catronia, Chartering, Date, Farrir, Flags, Girne, Got
  Hardison, Warney Plaubing Pickers, Flok, Usebut, Whithird
- River Valley Area Agency on Aging
  Openstoccine, Clay, Cree, Look, Harns, Moore, Warres Maint
  Openstoccine, Clay, Clay, Clay, Clay, Control, Switze, Wester
- Sauthern Georgia Arias Agency on Aging

  Aktimizet, Biston, Berritti, Skerien, Strattley, Strattley, Cheston, Clarito,
  Corles, Corle, Editals, India, Lanke, Lincettes, Pernik, Tif. Turnet Water
- SOWEDA Council on Aging Southwest Georgia Area
  Agency on Aging
- Three Rivers Area Agency on Aging Suits Cornel. Consells Heart. Large Westerles Play, Spotting Talest, Trust, Upon



# The Barrier

Funding

Third party funders are becoming scarce

Traditional credit financing has been unavailable

"Payers of last resort"





# Who ya gonna call?









# NEED HELP?





**GET CARE** 



TAX HELP

CALL 211
THERE'S ALWAYS
AN ANSWER.

LIVE UNITED
United Way
of Central Maryland

WWW.LWCD.016





#### What do you do When someone Needs AT?

Develop a funding plan

Medical vs Education vs Vocational need

Develop a plan of attack and know your resources







#### Find an "alternative"



#### **Alternative Financing Programs**

AFPs are here to serve communities that don't have access to traditional financing

Some are CDFIs

Narrow focus (tribes, people with disabilities, locations, etc.)





# **Credit-Able**

- Georgia's alternative financing program for assistive technology
- Thanks to a partnership between Center for Financial Independence and Innovation and Tools for Life







# **Loan Details**

• Range: \$250-\$10,000

Length: 6 months-8 years

• Interest: 3%-8%





#### **First \$TEP Program**





- For Georgians with disabilities
- Small low interest loans to establish/repair credit
- Can be used for anything
- 4% interest
- \$1,000 max
- 18 months max term



# **Eligibility Criteria**

#### Be a resident of Georgia

**AND** 

A person with a disability

or

A family member/guar dian of a person with a disability

Able to pay back the loan

or

An <u>employer</u> of a person with a disability

**AND** 

Using the loan for AT





# How to Prepare for Your Credit-Able Loan





### **Know Your Finances**

#### **INCOME**

#### **Earned Income**

Received from work

#### **Unearned Income**

Pensions, SSI, etc

#### **Gross Earning**

Income before taxes

#### Net Earnings

Income after taxes

#### **EXPENSES**

#### Fixed Expenses

- Do not change monthly
- Rent, mortgage, insurance

#### Flexible Expenses

- Can change monthly
- Utilities, groceries, etc

#### **Discretionary Expenses**

- Items not necessary
- Eating out, movies, etc





## What Can I Afford?

- Determine how much you need to cover all necessary expenses
- Subtract from NET (after taxes) income

#### Net Income

- Fixed Expenses
  - Flexible Expenses
- = Money available for loan

My Expenses	
Fixed Expenses	Amount
1. Rent/Mortgage	
2. Insurance Payment	
3. Other Loan Payments	
ETC.	
TOTAL #2	
Flexible Expenses	Amount
Flexible Expenses  1. Groceries	Amount
·	Amount
1. Groceries	Amount
Groceries     Heating Bill	Amount
Groceries     Heating Bill     Electric Bill	Amount







# Building (Reinforcing) the Foundation Through Financial Education







#### **Banking Basics**







#### **Financial Health**







#### **Basics of Credit**







#### **AT Acquisition**







#### **Grants, aka: Unicorns**

 Grants = money you don't have to pay back

Increasingly hard to find as an individual

• Some orgs have limited funds







#### **UCP Bellows Fund**

- United Cerebral Palsy
- Funds go FAST
- For AT
- Nominations through local affiliate









#### **ALS Association**

- \$500 each cycle
- No more than \$1,000/year
- ALS/PLS diagnosis
- Reimbursement



http://webga.alsa.org





#### **Association of Blind Citizens**

- Will cover up to 50% of a device
- Minimum \$200 Maximum \$6,000
- <\$50,000 income and <\$20,000 assets
- For Blind and low vision
- www.blindcitizens.org







# Best Practice: Try Before You Buy

Resources for Testing Before Investing







## Your Local ATAP

- · Schedule a demo
- Assessments
- Lending library
- App finder database (tfl)

https://www.at3center.net







# **FODAC**

- Refurbished items can be cost effective
- FODAC is a partnering agency and have programs for:
  - Durable Medical Equipment
  - Home Mods
  - ReMount
  - Disposable Medical Equipment

www.fodac.org







# Acquiring Affordable AT

Resources for Subsidized and Reduced Cost Equipment







# National Deaf-Blind Equipment Distribution Program

- Now a nationwide program
- Provides access to people with dual sensory disabilities
- http://icanconnect.org





# Georgia Lions Lighthouse

- Programs for Vision and Hearing
  - 1 pair of glasses every three years
  - · Mobile eye clinic
  - Up to 2 digital hearing aids
  - 1 set of ear molds
  - 3 year service warranty







# Questions? Comments?





#### The Tools for Life Team





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**ACCESSIBILITY**